

May 27, 2005

OrlandoEDC.com

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EDC Events

SAVE THE DATE!

Sep 14 William C. Schwartz Industry Innovation Awards

TECH TALK



Bad guys beware...made in Central Florida technology is helping take a "byte out of crime."

- For all those *Alias* fans...**Lockheed Martin's** Orlando-based simulation division developed the original digital fingerprinting/identification system used by the FBI.
- Melbourne-based AuthenTec is the national leader in developing fingerprint sensors for consumer products, including PCs, cell phones, PDAs, gun locks and automobiles.

What's New

"Signs" of Growth in Seminole

Media 1 Signs and Graphix has relocated to American Industrial Park in Longwood, doubling their space to 12,000 square feet. The company currently employs 15; they anticipate adding 35 new jobs during the next two years and estimate new capital investment of \$537,000.

Media 1 specializes in the design, production and installation of commercial signs—ranging from vehicle ad "wraps" to electrical pylon structures and everything in between. The EDC assisted the company during their expansion with site selection, zoning and permitting issues, and applications for utility sales tax exemptions.



EDC Welcomes Commercial Brokers

Many of Orlando's top commercial real estate brokers gathered at the EDC last week.

The reception provided an opportunity to meet with their peers and EDC senior staff, as well as to gain a perspective on the comprehensive services available through this organization to the commercial real estate community. Topics addressed included client confidentiality, incentives, workforce programs, foreign direct investments, and community briefings, among many others.



Attending the EDC reception were (pictured from left to right): Brendon Dedekind, Ted Bywater, Tom Hankins, and John Krug.

Tom Hankins, CCIM, SIOR, who represents the **Orlando Regional Realtor® Association** on the EDC's Board and Governor's Council, spoke to the group. He applauded efforts to diversify the economy and urged attendees to take full advantage of the unique partnerships and benefits available through the EDC, stating: "The EDC's knowledge about a broad spectrum of community assets will add value to your client relationships, many of which will probably help you close deals."

VISION
To create and sustain a prosperous
and diverse business community.

MISSION
In concert with our investors and partners,
the mission of the EDC is to build a diverse
economy capable of withstanding dramatic
shifts in the global marketplace and to
position Metro Orlando as the world's
premier business location.

RESULTS
Since 1977, EDC efforts have directly resulted
in more than \$7.1 billion in community
investment; 129,000 jobs created; and over
60.1 million square feet of office and
industrial space leased or constructed.

Award-Winning *Orlando Filmbook* - Apply Today!



Recently named THE BEST film production guide in the country by the Association of Film Commissioners International (AFCI), the *Orlando Filmbook* serves as the official one-stop shopping guide for Central Florida's production community. Applications are now being accepted from companies and individuals interested in listing in the 2006 edition of this award-winning publication. Ad space is also available in this uniquely targeted guide, which is the only resource of its kind in this market.

Download your application from www.filmorlando.com or by clicking [here](#). Eligible individuals and companies may receive two listings at no cost; enhanced listings are available for purchase. Completed applications must be mailed or hand delivered to the EDC by June 30, 2005. For additional information, e-mail info@filmorlando.com. For advertising information, click [here](#).

Community Events

Jun 1 **2005 Walt Disney World Florida Classic: Bethune-Cookman College and Florida A&M University—Tickets on Sale!**
Game is November 19, 4:00 p.m. at the Florida Citrus Bowl Stadium
www.ticketmaster.com

Jun 1 **UCFTI: "Finding Hot Angel Investments"**
5:00 - 8:30 p.m.
UCF downtown Orlando campus
Register/Info: <http://alum.mit.edu/calendar>

Jun 2, 14, 23 & Jul 7, 21 **WCF: Career Strategy Seminars**
9:00 a.m. - 4:00 p.m.
6/2, 6/14, 7/7: 1097 Sand Pond Rd., Lake Mary
6/23, 7/21: 7200 Lake Ellenor Dr., Ste. 205, Orlando
Info: 800.757.4598
RSVP: 407.531.1233 x1216

Jun 2-3 **Florida Business Incubation Assoc. (FBIA) Annual Conference**
Disney/SBA National Entrepreneur Center
Info: Tom O'Neal, FBIA, 407.882.1120 or Larry Vershel, LV Communications, 407.644.4142

Jun 5 **Florida Hospital: Celebrity Stroll**
5:30 p.m.
Ritz-Carlton Orlando, Grande Lakes
Cost: \$175; \$2,500 patron table
Info: brea.barnes@flhosp.org

Jun 9 **NAIOP: "Where's Land?"**
11:30 a.m. - 1:00 p.m.

Jun 16 **Osceola Transportation Workshop**
11:00 a.m. - 1:00 p.m.
Radisson Resort Parkway, Kissimmee
Speakers: Osceola County Commissioner Atlee Mercer and Commissioner Wendell McKinnon, City of Kissimmee
RSVP: Eric Strass, 407.254.6087 or estrauss@golynx.com

Jun 20 - 21 **ViSTech 2005**
Rosen Centre
Info/Register: www.at-events.com/vistech

Jun 21 - Jul 14 **"Excellence in Entrepreneurship Certificate Course"**
6:00 - 9:00 p.m.
Disney/SBA National Entrepreneur Center
Cost: \$395 for first participant from co. and \$195 for each additional participant from same co.
Register by June 15th: click [here](#)

Jun 21 **NAIOP: Annual Golf Tournament**
11:30 a.m. check-in
Lake Nona Golf & Country Club
Cost: \$1,250 per foursome; Proceeds to benefit NAIOP-proposed UCF School of Real Estate.
Register/Info: 407.774.0207

Jun 23 & 24 **VCC: Lessons We Have Yet To Learn - School Safety**
8:30 a.m. - 5:00 p.m.
Valencia Institute, Sand Lake Center
Cost: \$349
Register/Info: 407.582.6755, www.valencainstitute.com or

Ballroom at Church Street, Orlando
Cost: \$30 members; \$60 non-members
Info/Register: www.naiopcf.org or 407.774.0207

VI_info@valenciacc.edu

Jun 9 & 10 UCF: Insider's Approach to Estate & Gift Tax and Estate Planning Techniques Seminars
8:30 a.m. - 4:45 p.m.
UCF Main Campus
Register/Info: click [here](#)

Jun 30

Outstanding Listeners Make Outstanding Leaders
8:00 a.m. - 4:30 p.m.
Valencia Institute, Sand Lake Center
Cost: \$295 per person
Register/Info: 407.582.6755,
www.valenciainstitute.com or
VI_info@valenciacc.edu

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Community Establishment Announcements

Grubb & Ellis Company: negotiated the purchase of 18,100 square feet of office space for \$2.0 million from Vacation Time, Inc. in Kissimmee. cdrachenberg@commercialfl.com

Maury L. Carter & Associates, Inc.: purchased 342± acres and 18± acres for a total purchase price of \$3,226,224. kdeva@maurycarter.com

NAI Realvest Partners, Inc.: negotiated the following: two office lease agreements totaling more than 2,650 square feet of space in **Orlando Central Park (OCP)**; acquisition of 1,928 acres on Highway 33 in **Lake County** \$7.6 million; new long-term lease agreement totaling 5,875 square feet of office-warehouse space in east Orlando. ann@larryvershel.com

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Contract Announcements/Completions

C.T. Hsu Group, Inc.: selected by the **Orange County School Board** to provide design services for Lee Middle School in College Park. carolynreis@cfl.rr.com

PUSH, Inc.: awarded the branding campaign for Middleton Lawn & Pest Control—will create six animated television spots. bscherer@pushhere.com

Tri-City Electrical Contractors, Inc.: nearing completion on \$700,000 worth of work at the new 4-story, 162,000-square-foot Baldwin Pointe Office Building in Orlando; completed over \$600,000 of work on the 60,348-square-foot **Orange County Sheriff's Central Complex, Phase III** in Orlando. khc@crismktg.com

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Kudos and Company Announcements

Clancy & Theys Construction Co.: received the 2005 Charles J. Eidel Safety Award, Gold Level, from Associated Builders and Contractors, Inc. (ABC) in recognition of the company's outstanding 2004 safety program; Chuck Martin appointed assistant project manager with the Florida division office. khc@crismktg.com

Glatting Jackson Kercher Anglin Lopez Rinehart, Inc.: announced the following new senior associates: Douglas A. Metzger, AICP, certified land planner; Mary T. Raulerson, senior transportation and land use planner; Michael P. Sobczak, ASLA, senior landscape designer; and Dan E. Burden, senior urban designer. dgaines@glatting.com

GrayRobinson, P.A.: Keith L. James, practice development director, appointed to serve on the Board of Directors for Kids House of Seminole, Inc. jfrazier@gray-robinson.com

Insight Financial Credit Union: sent several large boxes of much needed supplies to soldiers serving overseas in Iraq and Afghanistan during April. arenac@insightfinancialcu.com

Junior Achievement of Central Florida (JA): raised \$841,000 at its 22nd annual Bowl-A-Thon fundraiser; proceeds will provide practical economic programs to over 92,000 students in local schools. brandonwatson@wordwisepr.com

Kissimmee Utility Authority (KUA): to host 2006 Florida Lineman's Competition & Lineworker Training Workshop Rodeo in March 17-18, 2006. CGENT@kua.com

Lynx: won the Grand Champion award at the 2005 State Bus Rodeo in Fort Lauderdale. The award is given to the transit agency with the best overall combined scores of the operator and maintenance team competitions. BMartin@golynx.com

NAI Realvest Partners, Inc.: named Mike Zelnick, SIOR, CCIM, as a commercial real estate broker at the firm. susan@larryvershel.com

Orange County Public Schools: won a three-year grant totaling almost \$2 million from the U.S. Department of Education. The grant will expand the participation and success of low-income and minority students in Advanced Placement (AP) and pre-AP programs. Targeted schools are Evans, Jones and Oak Ridge high schools and their feeder Title I middle schools. wrightl@ocps.k12.fl.us

Orlando Sentinel Communications: appointed Kelly Benson as vice president of operations. LJacobsen@OrlandoSentinel.com

Pecora & Blexrud: Ron Pecora, president, was selected to participate in the Society for Marketing Professional Services (SMPS) "Marketing Mayhem" workshop series; Beth Cocchiarella, vice president, was a featured speaker at the Orlando Area Chapter of the Florida Public Relations Association (FPRA) Professional Development Workshop. justine@pecorapr.com

Seminole County Public Schools: Council of Teachers of Mathematics (SCCTM) honored several math teachers for their outstanding contributions to math education. Marlene_Baranowski@scps.k12.fl.us

Stirling International Realty: 2004 Realtor of the Year, Chocky Burks, has been elected to the board of directors of the Council of 101; ten agents from Clermont Real Estate Showcase Gallery will join local homebuilders and vendors Saturday, June 4 in building a Habitat for Humanity home on Glover Street in Eustis. susan@larryvershel.com

University of Central Florida: Technology Incubator company, Mydea Technologies has launched the Spectrum Z510 3D Printing System, the first high-definition color 3D printer released to the rapid prototyping market. larry@larryvershel.com

WELBRO Companies: selected as The Best Employer in the large category for places to work in Central Florida; Richard Stanton appointed assistant site manager. PWerner@welbro.com

Wordwise, Inc.: awarded the 2005 Outstanding Business Partner of the Year by the State Literacy Coalition. The annual award is presented to individuals and organizations for their outstanding contributions to literacy. ChristinaDotchin@wordwisepr.com

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