

LADY LAKE STATS



The Town of Lady Lake has the motto "Lakes and Sunshine" with good reason. Founded in 1925, Lady Lake is known for its beautiful lakes and professional golf courses. But, since its beginning as a vineyard and railroad town, Lady Lake has become one of the fastest-growing communities in Lake County.

With both an active retirement population, including several acclaimed retirement communities such as The Villages and Water Oak Estates, and a growing number of young families, the Town of Lady Lake is working to meet the many needs of its growing population.

In anticipation of impending road projects and the widening of both Highway 27/441 and CR 466, the Town of Lady Lake is aggressively pursuing considerable infrastructure enhancements along its major corridors.

For more information about doing business in Lady Lake, and the entire Metro Orlando region, contact the Metro Orlando Economic Development Commission's Lake County office, 352.435.6329 or Shelly.Weidenhamer@OrlandoEDC.com.

From The Mayor

"Our growth and progress continues. Now that our wastewater treatment plant is online, we anticipate a significant number of applicants for construction.

We also recently committed to increasing our Police Force and to getting the equipment needed for them to perform their jobs more effectively to better serve our community.

Lady Lake is working with Benchmark Development to increase the growth of our community by adding two new hotels, apartments, and town homes across from the Town Hall area. In addition, new retail space and numerous other commercial developments are slated for this area.

Our anticipation of growth is now being realized and our community will be greatly enhanced by the addition of these new commercial ventures. Lady Lake is a progressive and friendly community with responsible growth that benefits its residents and visitors alike."



Jim Richards, Mayor

MAJOR EMPLOYERS

- The Villages of Lake-Sumter
 - Town of Lady Lake
 - Publix Supermarkets
- Winn Dixie Supermarkets
 - Lady Lake Crossroads
 - Sam's Club

CITY STATS

Incorporated

1925

Population

12,770

Municipal Boundaries

6.8 square miles

Government

Manager/Commission

TOWN OF LADY LAKE DEPARTMENTS/CONTACTS

Growth Management

William "Bill" M. Vance

352.751.1545

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Building Permits

Wendy Then

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Occupational Licenses

Kris Kollgaard

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Town Manager

William "Bill" M. Vance

352.751.1545

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INCENTIVES

County Incentives

Lake County is the owner of the Christopher C. Ford Commerce Park, which is located at the intersection of U.S. 27 and Florida's Turnpike. The County has enacted the Job Growth Investment Trust Fund, which may award qualified businesses up to \$4,000 for each new job created at a salary of 115 percent of the county's average annual wage. The county also offers a deferral plan for the payment of transportation impact fees for qualified projects.

Lake County has two HUBZones, whereby certified companies may participate in the Federal Government's Empowerment Contracting Program. The two census tracts that are qualified as a HUBZone are located in Groveland. To determine what areas of the county are HUBZones or to more specifically determine if an address is located in a HUBZone, visit www.sba.gov/hubzone.

"Lake County has amazing natural resources in its land and its people. Recent improvements in our transportation system, expansion of our local college, and renewed focus of the business community toward creating a strong economy have built upon these natural resources -- resulting in a wonderful place to operate and locate a company."

*Kristen Bartch Knight
Atex Distributing, Inc.*

RECENT BUSINESS ESTABLISHMENTS

Sam's Club opened January 2009.

Lady Lake Crossroads (Best Buy, Jo-Ann Fabric and Craft, PetSmart, Kohl's, Long Horn and Arby's) opened September 2008.

Home Depot opened January 27, 2005.

Advance Auto Parts opened February 3, 2005.

Completed: "Rolling Acres Plaza with Target as the anchor store. Other stores committed include T.J. Maxx, Pier 1 Imports, Ross, Linens & Things, Staples, Petco, Outback Steakhouse, Carrabba's Italian Grill and Chick-Fil-A.

Other Activity

- Leesburg Airport with US Customs Service ■ Area served by Florida Turnpike, I-75, US 301, US 27/441
- Low municipal ad valorem property tax rate of 2.2 mils ■ Large tracts of pristine highway frontage available
- Frontage/reverse frontage roads for in-depth development ■ New infrastructure: water, sewer, storm water and fiber optic
- Large and highly educated administrative and service part-time labor force ■ Regional Tri-County population of 50,000.

MAJOR BUSINESS DISTRICTS

District	Acreage	Classification	Industry Focus
441/27 North & South	152,104	Office	Corporate
Duck Lake - Rolling Acres	194,332	Industrial	Manufacturing
441/27 North & South	122,472	Commercial	Multi-Purpose

Updated 3.09

Founded in 1977, the EDC markets Metro Orlando as a top location for business investment and expansion.

Committed to diversification of our region's economic base, the EDC specializes in development of the technology, corporate business, international trade and film/television production industries. For more information about the EDC, visit OrlandoEDC.com or call 407.422.7159.

"Putting imagination to work" is a registered service mark of the Metro Orlando Economic Development Commission.